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Exam : **HP2-Z24**

Title : **Selling HP Networking
Solutions**

Vendors : **HP**

Version : **DEMO**

NO.1 Which HP products are positioned at the core of an HP FlexFabric solution for a mid-sized business customer? (Select two.)

- A. 7500 Series switches
- B. 5830 Series switches
- C. 5820 Series switches
- D. 12500 Series switches
- E. 10500 Series switches

Answer: A,D

NO.2 Companies will increasingly support corporate applications on personal devices, which users will

access from both wired and wireless connections. How will this trend affect mid-sized businesses? (Select two.)

- A. They will need to ensure users have a seamless user experience no matter how they access the network
- B. They will need to implement virtualized machines to host these applications in a private cloud or purchase these services from a public cloud provider.
- C. They will need to encrypt communications between the personal devices and the network devices that provide either wired or wireless access.
- D. They will need to implement Identity-based security, rather than port-based security
- E. They will need to support additional protocols such as Voice over IP and Border Gateway Protocol on their networks to enable this access

Answer: A,C

NO.3 Many HP products come with a lifetime warranty that last as long as the customer owns the products. Which products provide the lifetime warranty? (Choose three)

- A. HP 2910
- B. HP 5920
- C. HP MSM400
- D. HP MSM466
- E. HP SMS766

Answer: A,B,D

NO.4 The 12500 Switch Series provides five-nines availability. What does this mean?

- A. A 12500 switch should experience no more than 45 seconds of downtime a year.
- B. A 12500 switch should experience no more than 5 minutes and 15 seconds of downtime a year.
- C. A 12500 switch should experience no more than 45 minutes of downtime a year
- D. A 12500 switch should experience no more than 59 minutes of downtime a year.

Answer: B

NO.5 Which switch series would you recommend if your customer wanted to simplify branch management by converging network and server services in the company's datacenter?

- A. HP 2520 Switch Series
- B. HP 2620 Switch Series

C. HP 2910 zl Switch Series

D. HP 5400 zl Switch Series

Answer: D

NO.6 What architecture does HP recommend you lead with for WAN acceleration at a large branch?

A. HP MSR50 with WAN acceleration feature

B. HP MSR30 with WAN acceleration feature

C. HP MSR20 with WAN acceleration feature

D. Riverbed Steelhead WAN acceleration

Answer: D

NO.7 A customer has a multivendor network and wants a single point of contact for support. After talking

to the customer, you think the customer would also be interested in a dedicated phone number for support calls and a guarantee that HP Support would respond immediately to problems that interrupt network services. Which care pack would you recommend for this customer?

A. HP Proactive 24

B. HP Proactive Select

C. HP Support Plus 24

D. HP Critical Service

Answer: D

NO.8 The MSM760 and MSM765 zl can manage how many wireless access points?

A. 50

B. 100

C. 150

D. 200

Answer: D